

# DAVID NAIR



---

AUTHOR,  
ENTREPRENEUR,  
PHILANTHROPIST  
COACH AND MENTOR

Mentor to corporate India  
leadership, an NLP Master  
Practitioner, founder of IXL  
Incorporated.

---

MASTER AT  
**METAPHORS**

---

TRANSFORMED  
OVER **200,000**  
PEOPLE ALL  
OVER WORLD.

# DAVID'S DEFINITE MAJOR PURPOSE “DMP”

TO CREATE A MINDSET,  
HEART-SET SHIFT IN  
1 MILLION MINDS,  
TO STRETCH THAT  
LITTLE MORE IN EACH  
OF US, THEREBY  
CONTRIBUTING  
TOWARDS A BETTER  
WORLD FOR ALL OF US  
AND GENERATIONS TO COME.

Individual commitment for excellence to a group effort, makes for team work, company work, society work, and civilization work

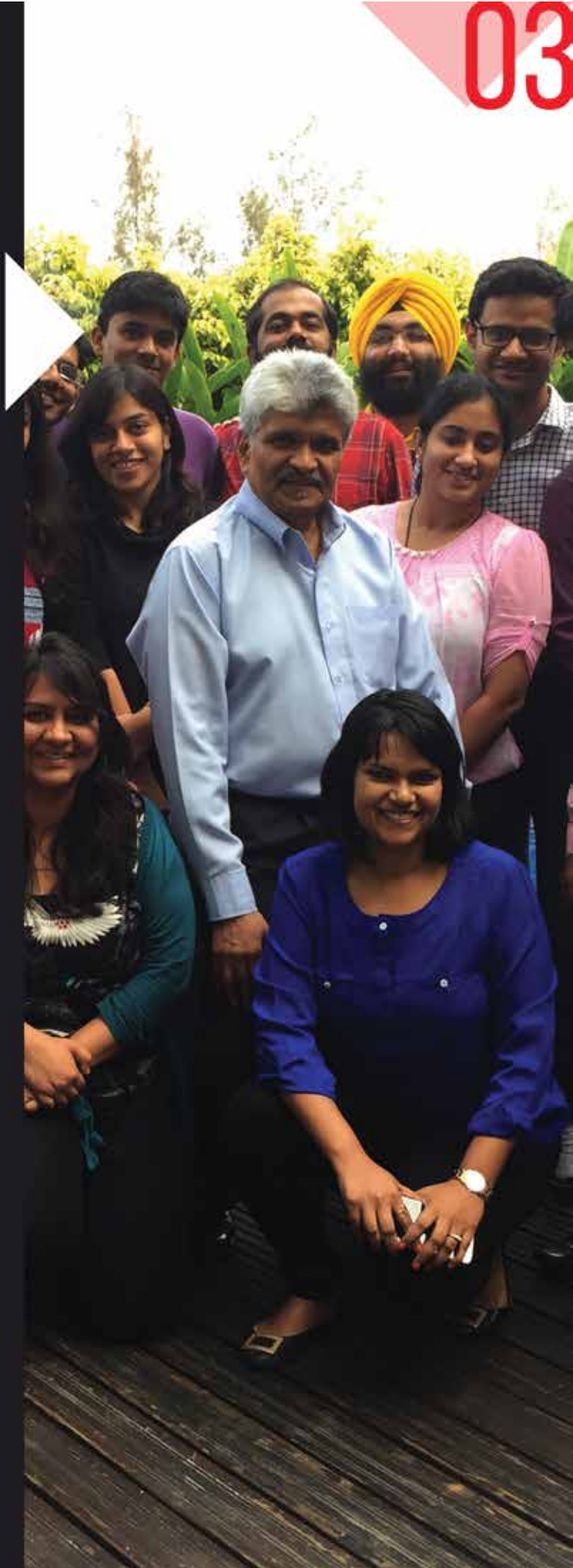


# WHO IS DAVID

## 20 Years Experience

David, a Certified Practicing Accountant (CPA), with experience in management, planning, financial control, people management, administration system implementation, industry deregulation strategic business advises, corporate training, coaching and mentoring.

David's breadth of experience, with Multinational Organizations, working in senior positions such as Financial Controller, Strategic Planner and Vice President in a myriad of industries ranging from retailing / wholesaling, coal mining, construction & operation of mine sites, vehicle manufacture & distribution, food processing and transportation has put him in good stead, to assist organization and individuals with strategic planning, joint venture alliance, coaching, mentoring, training & development.



# OUR CLIENT PERCEPTION IS A REALITY



**PHILIPS**



Alcatel-Lucent 



## CONTRIBUTIONARY GOALS

[www.davidnair.net](http://www.davidnair.net)  
[www.ixlincorporated.com](http://www.ixlincorporated.com)

**EKAM TRUST**  
(Infant mortality in India)

**BHUMI**  
(Education in India)

**MY SKILL**  
(Community services malaysia)



# A CORPORATE **TRAINER**

**DAVID NAIR,  
A PEOPLE DEVELOPER,  
LIFE COACH & MENTOR  
TO CORPORATE INDIA  
LEADERSHIP & AN NLP  
MASTER PRACTI-  
TIONER, IS THE FOUND-  
ER OF IXL  
INCORPORATED.**



# VOLUNTEER EXPERIENCE TRUSTEE OF

## NGO - EKAM TRUST

(Infant mortality in India)

## NGO - BHUMI

(Education in India)

## MY SKILL

(Community services malaysia)

Ekam's role is to reduce Infant mortality, currently at 500,000 per year in Tamil Nadu. These children's are mainly born into low socio economic homes.

David is currently a trustee and forms part of the Executive for this NGO, and is pulling together the efficiency of the project. Strategically align its processes and operations such that they can take this work Pan India.

"OUR CORE BELIEFS ARE THE EPICENTER FROM WHICH OUR THOUGHTS, BEHAVIORS & EMOTIONS FLOW. WE NEED TO CONTINUOUSLY DEVELOP TO REALIGN OUR CORE BELIEFS WITH OUR ENVIRONMENT."



# WHAT MAKES DAVID'S WORK & DELIVERABLES **SO EFFECTIVE?**


## Hear the Voice of the client

- Fantastic philosopher, great guide, passionate performer and a very compassionate human being
- Understands nuances of both East & West and more important how to bridge them.
- Worked with several trainers and coaches, found David uniquely placed to bridge cultures and bring best in coaching, mentoring, training experience.
- Able to unify the entire teams understanding of VMC (Vision, Mission, Core values)
- Great trainer and a top-notch learning and development consultant
- Natural ability to understand client's requirements adapting quickly creating custom made solutions
- Presence and mind to steer any group towards the goal
- Structured approach measuring improvements across key areas
- Best Coach in leadership and personal development space

# WALK THE WALK BEFORE DOING THE TALK

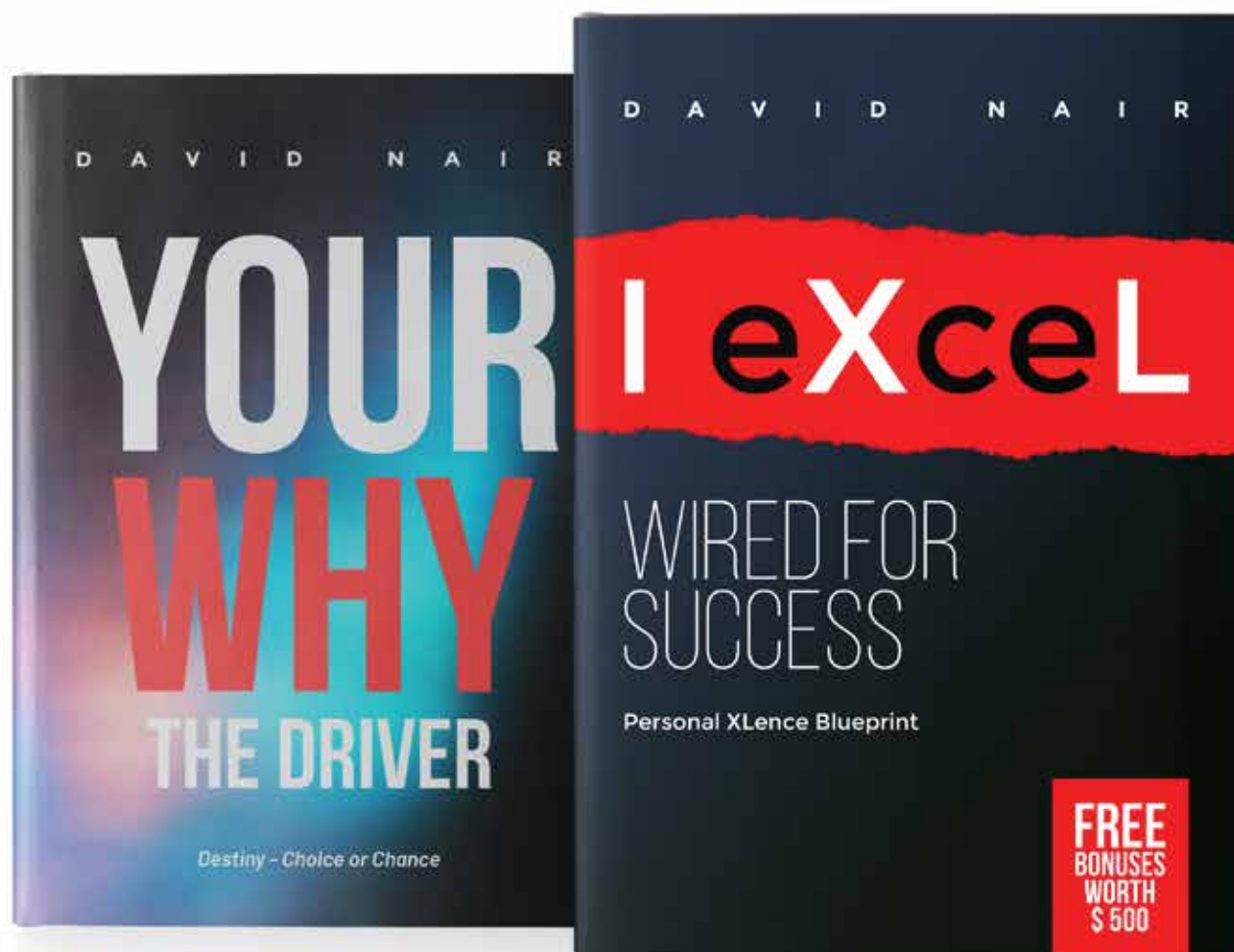
David kick starts his self-development every year by attending a workshop conducted by one of the legends, such as Tony Robbins, Robin Sharma, Brain Tracy, Tim Ferriss, Brendon Burchard.

David's experience and expertise comes from his hands on approach to any project and from the myriad of people that have guided and mentored David in his journey through his corporate career, his current entrepreneur career and life.

- 
- NLP ACADEMY - NLP PREMIER PRACTITIONER  
(STEWARDSHIP OF NLP CO-FOUNDER, JOHN GRINDER)
  - NLP ACADEMY - NLP MASTER PRACTITIONER  
(STEWARDSHIP OF NLP CO-FOUNDER, JOHN GRINDER)
  - NLP ACADEMY - NLP TRAINERS TRAINING  
(STEWARDSHIP OF NLP CO-FOUNDER, JOHN GRINDER)
  - MT ELIZA SCHOOL OF MANAGEMENT -  
SOUTH AUSTRALIA
  - ANTHONY ROBBINS - NAC (NEURO ASSOCIATIVE  
CONDITIONING)
  - SKIP ROSS - DYNAMIC LIVING SEMINARS
  - JOHN MAXWELL - LEADERSHIP & MENTORING  
PROGRAMS
  - JIM DORNAN - PEOPLE EMPOWERMENT
  - DOUG WEED - STRENGTHEN SELF (PA TO  
PRESIDENT BUSH)
  - PA CONSULTANTS - HR CONSULTANTS
  - DENNIS WHITLEY - PSYCHOLOGY OF WINNING
  - OG MANDINO - SECRETS OF SUCCESS
  - ZIG ZIGLAR - SELF IMAGE / SALES TRAINING &  
CLOSE TECHNIQUES.



# DAVID'S FORTHCOMING BOOKS



# TESTIMONIALS

David is a Great Trainer and a top notch Learning Consultant, but not many people in my network know that he was one of the few people who mentored me as I started preparing for a new role in Talent Management covering the entire ASIA region.

David is an amazing Coach, A fantastic philosopher, a great guide. He is a very passionate performer and also a very compassionate human being.

David is amiable and a warm person. Has the presence and mind to steer any group towards the goals, well read and widely travelled, regarded highly in Corporate for his coaching skills.

David provided executive coaching at our Chennai, India site. He provided incisive advice and a structured approach to measuring improvement across some key areas, particularly around cross group collaboration and on establishing corporate mission alignment.

**BHARATHAN PRAHALAD**  
**HEADING THE TALENT MANAGEMENT FUNCTION FOR THE ASIA REGION AT KLA TENCOR CORPORATION**

**RANGANATHAN T S**  
**MEDIA ANCHOR, BUSINESS ENTREPRENEUR, MUSICIAN, PRODUCER, DIRECTOR**

**RAGHU RAM**  
**LEADERSHIP COACH/HUMAN POTENTIAL FACILITATOR /MANAGEMENT CONSULTANT**

**RICHARD MURRAY**  
**SENIOR VP OF WORLD WIDE ENGINEERING, OPERATIONS & SUPPORT AT COLLABNET INC.**



We at BNT approached Mr. David Nair for training all our department managers. I'm happy to say his training was impactful on each person. Starting from the cultivation of newly set Values, Mission and Core Values, he was able to unify the entire team's understanding of what we are working towards in 2020. Further, across the Phase I of the IXL Training, each individual understood how to become a more effective person in their daily communication and actions not only in the work place but also in their personal life. Basics like time keeping, personal grooming, having a good morning routine - has really changed our work place. He was able to give the exposure and bring the entire group up to speed on the same platform of understanding, which on it's own is quite a task in our industry.

David Nair genuinely wants to help people. I think he is one of the best coach, in Leadership & Personal Development space. The impact created following David's program is huge. Even several months after his workshop he is in touch with us, following through and giving tips for further improvements and correcting the course. His coaching methods are unique, he covers all aspects of Work and Life. He quickly makes people realize their blind spots and help them improve. Any day I would recommend David for leadership and personal effectiveness training.

A great mentor and friend for life, Mr. David Nair is a warm and intuitive person who has always been ready to extend his time, support and knowledge towards helping me understand myself better. I've had the absolute pleasure of being a part of his trainings on self-realization, personality development, emotional intelligence, achieving of goals and lots more. He's been a wonderful teacher and continues to be one. A definite thumb up if you ever get the opportunity to interact with Mr. David Nair and be a part of his trainings. His trainings open you up to a different perspective of life...& help you overcome your limitations; both professional and personal...Best wishes & a thank you to Mr. Nair & his team for their life changing trainings!!!

### **J. THAKUR BAKSHANI**

CHAIRMAN AT BNT GROUP OF COMPANIES, INDIA

### **MANOHAR THUMU**

SERVICE NOW - WORKS FOR YOU

### **SHARON VARDON**

FASHION, APPAREL & ACCESSORIES STYLIST, PHOTO SHOOTS, VISUAL CONTENT CREATOR FOR SOCIAL MEDIA & VISUAL MERCHANDISING.



# CONTACT

## Website

[www.davidnair.net](http://www.davidnair.net)  
[www.ixlincorporated.com](http://www.ixlincorporated.com)

## Linkedin

david nair  
ixl fan page

## Facebook

David Nair Fan page  
Ixl Fan page